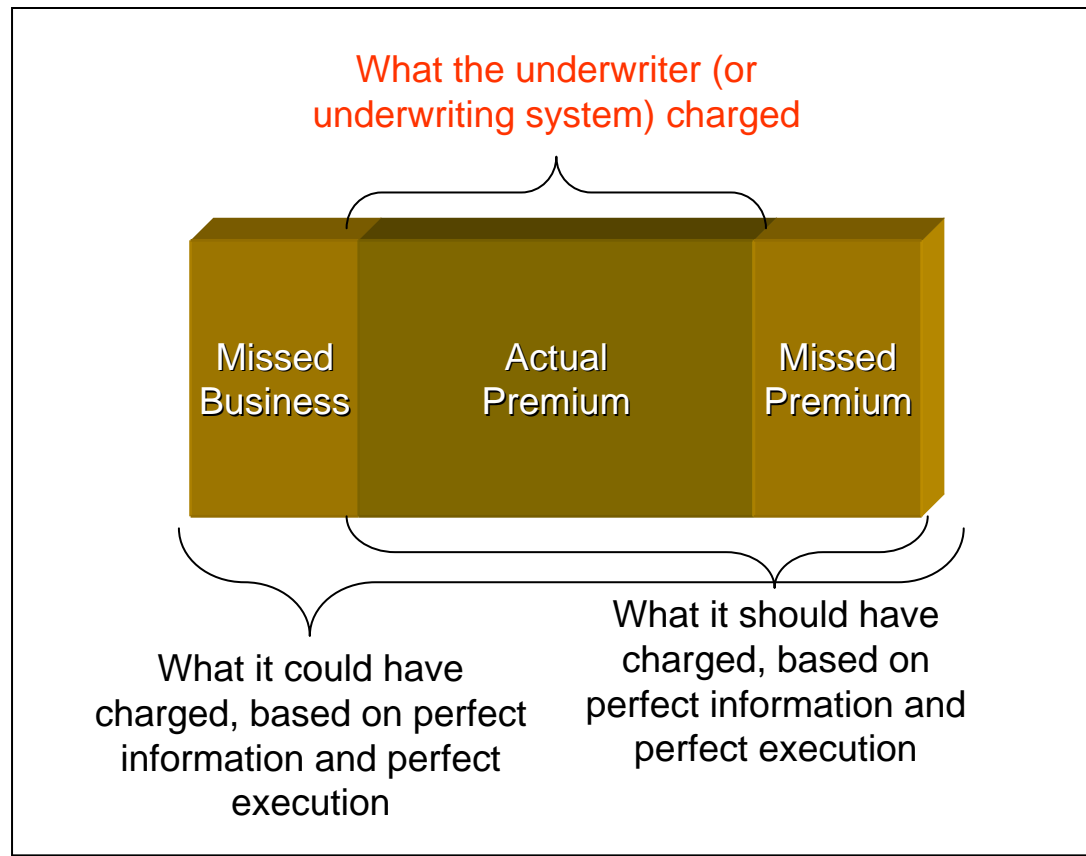
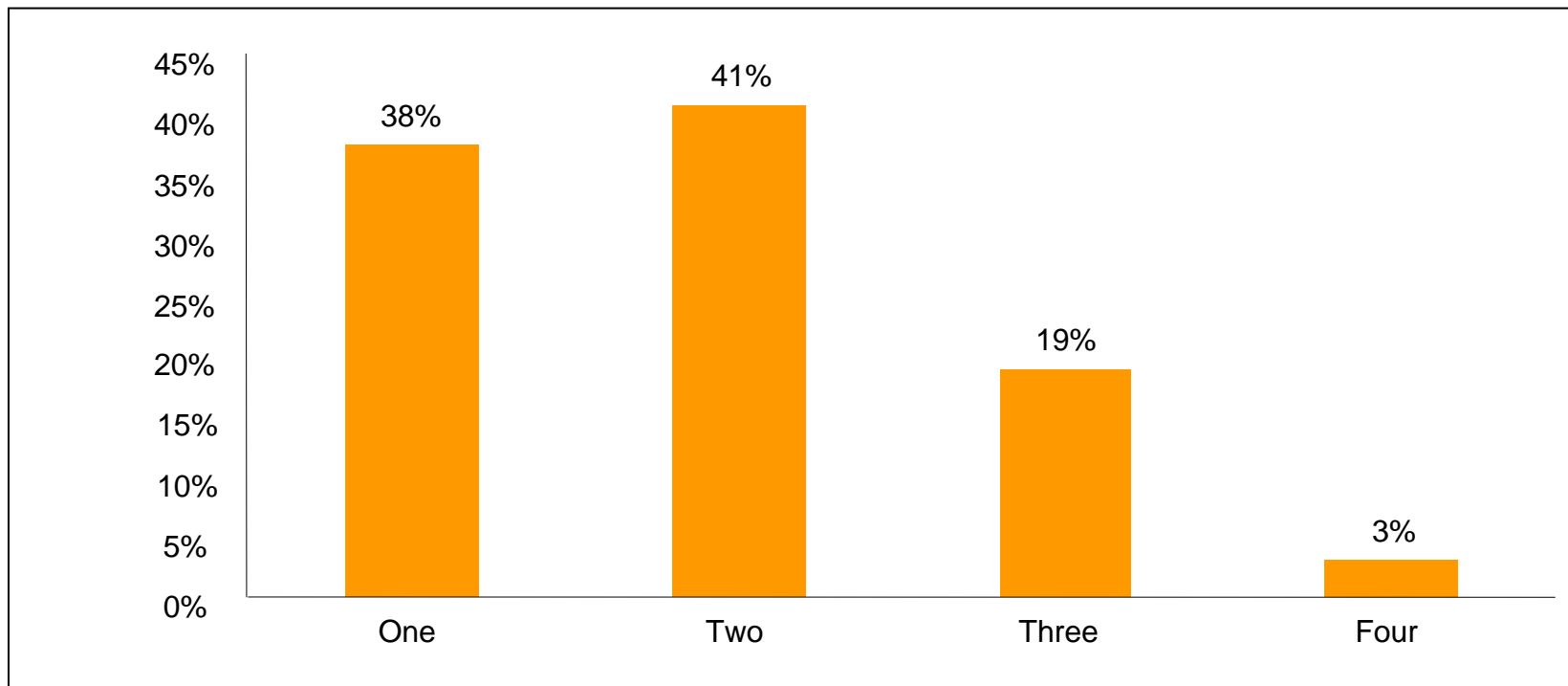


Q: How Serious a Concern is Leakage?



Q: Why Is Consolidation So Tough?

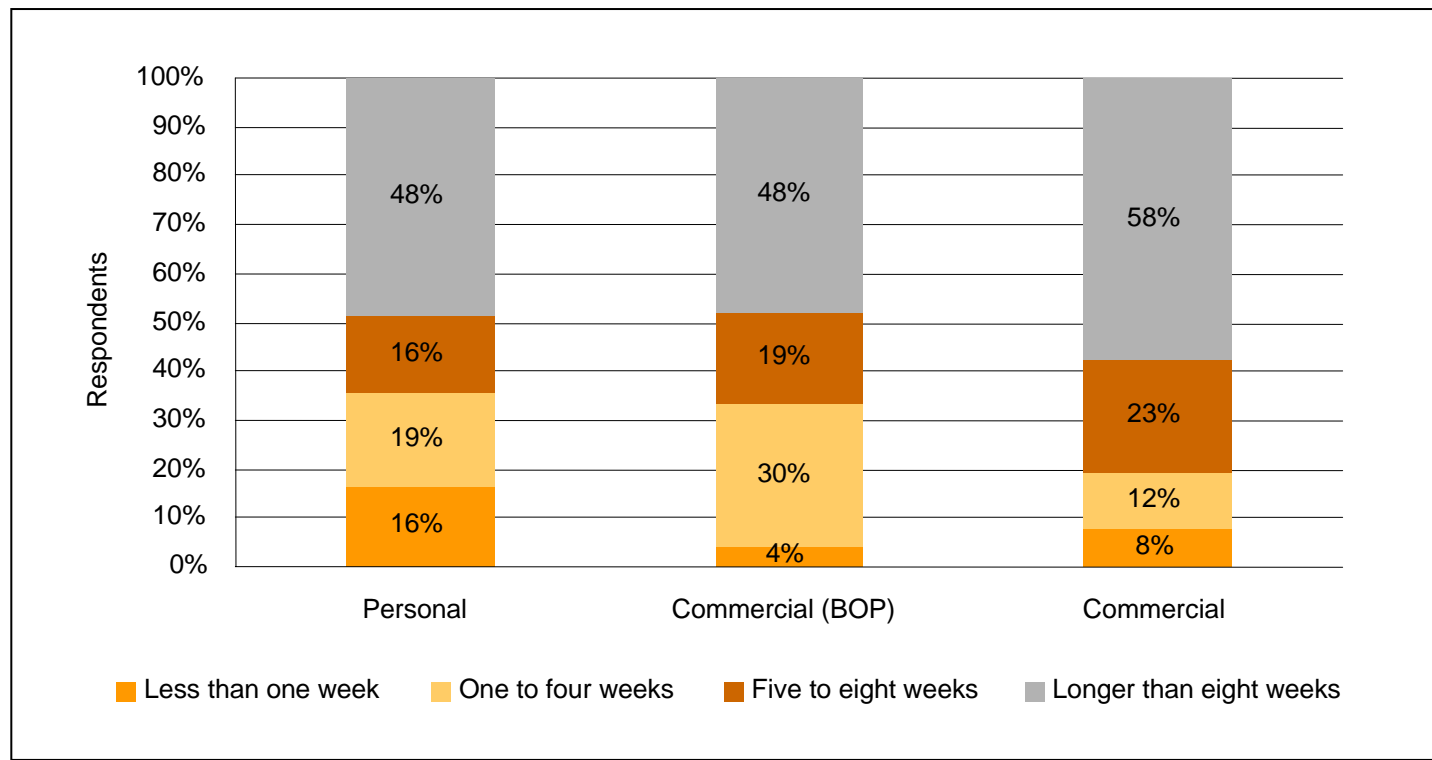
How many rating engines does your company have in production today?



Source: Carrier panel, Celent rating engine trend report

Q: Is Rating A Speed-To-Market Concern?

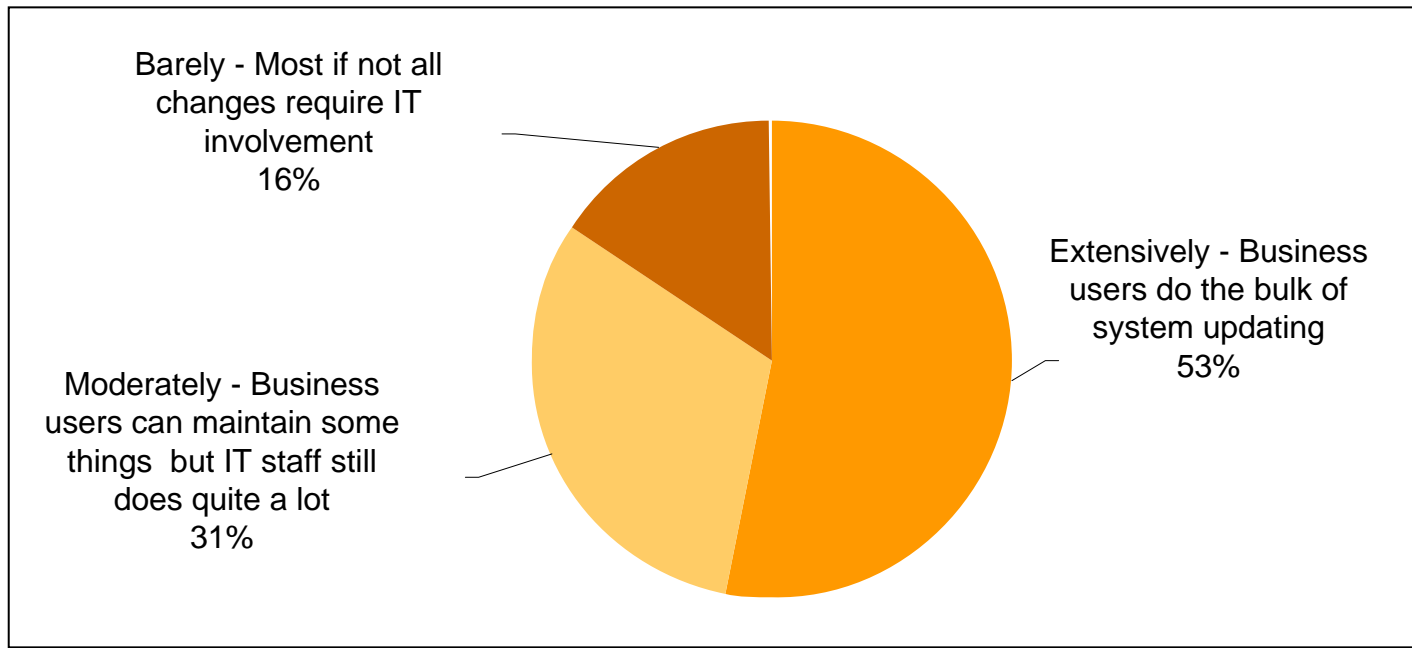
How long does it currently take your company to implement the rating functionality for a brand new product?



Source: Carrier panel, Celent rating engine trend report

Q: What's the Right Mix of Business vs. IT?

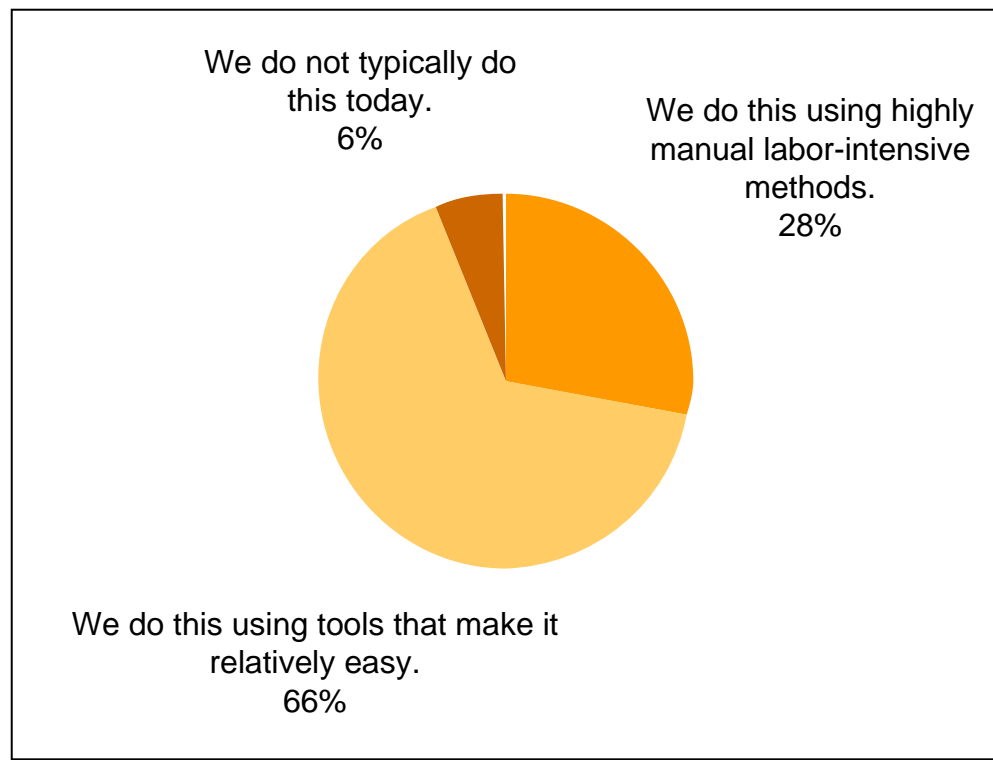
How involved are your company's business users in maintaining rules and rate tables today?



Source: Carrier panel, Celent rating engine trend report

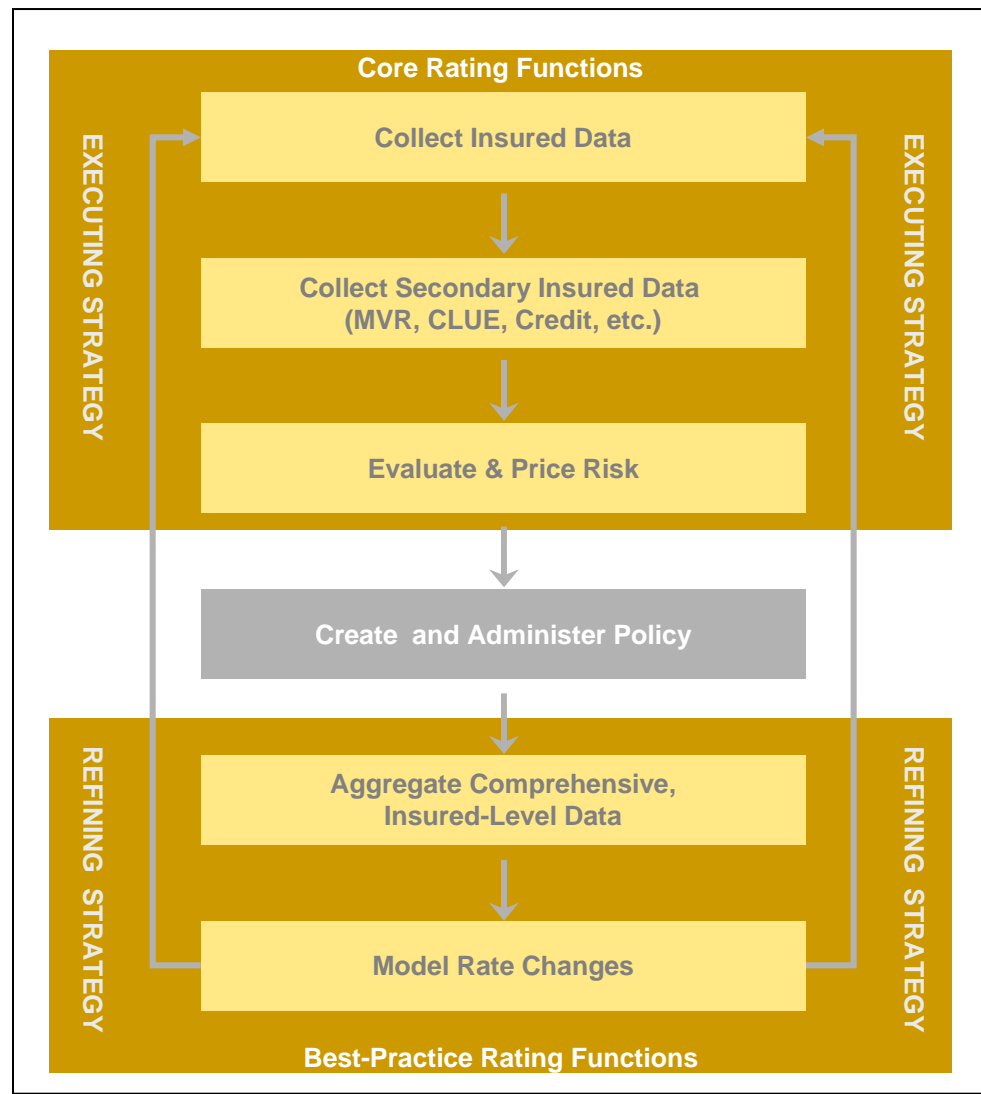
Q: How Can Internal Data Be Leveraged?

Some carriers use data from their existing book of business to model potential rating changes. Which statement best describes your company's typical approach to this issue?



Source: Carrier panel, Celent rating engine trend report

Q: Do Our Current Approaches Facilitate Best-Practice Performance?



Discussion

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