

List of Required Information

2009
National
Underwriter

**AGENCY
TECHNOLOGY
ACHIEVEMENT
AWARD**

In Partnership With ACORD & LOMA

Before completing the online form, review this list of questions and gather the information. This will help expedite the process.

1. **Agency's Name**
2. **Entering Principal's Name/Title**
3. **Agency Address**
4. **Agency IT Director (if any)**
5. **Entering Principal's Phone Number**
6. **Entering Principal's E-Mail Address**
7. **Total Number of Principals**
8. **Total Number of Agency Employees**
9. **Agency's Total Premium Volume (in dollars for each year)**
 - 2006
 - 2007
 - 2008 (estimated)
10. **Agency's Total Income (in dollars for each year):**
 - 2006
 - 2007
 - 2008 (estimated)
11. **Of the carriers you do business with, what percentage of them are you accessing via your agency management system?**
12. **What percentage of your transactions is done in Real Time?**
13. **How important is the use of industry standards in the selection process of your markets or vendors?**
 - A lot
 - Somewhat
 - Not at all
14. **What percentage of your carriers is capable of doing download?**

15. How many carriers do you download with?

16. Which carriers do you download with?

17. How much does a carrier's "ease of doing business" influence placement of business for your agency?

- A lot
- Somewhat
- Not at all

18. Is scanning of documents to reduce paper part of your agency's processing goals?

- Yes
- No

19. Agency Management System(s) Used: (Name System and Vendor)

20. Do you belong to your agency management system(s) user group?

- Yes *(If yes, which ones?)*
- No

21. Are you active in the agency management system user group?

- Yes
- No

22. Do you belong to a local or national producer association?

- Yes *(If yes, please name all groups)*
- No

23. Does your agency have a Web site?

- Yes *(If yes, please provide URL)*
- No

24. Do you provide customers with online access to their account information?

- Yes
- No

25. Are customers able to make modifications to their information via the Web?

- Yes
- No

26. Please list the carriers with which you do business.

27. Attach "How My Agency Successfully Leverages Technology to Improve Business"

Entries are due by March 9, 2009. For any questions, or to confirm receipt of your entry, contact NU Technology Editor Ara Trembly at atrembly@nuco.com.

GOOD LUCK!